



# Hardware Notification

## Re: BMB02 replaces BMB01

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To: ZenitelBU Onshore & Partners

29 August 2024

We would like to inform you that after 25 years, Zenitel will be discontinuing the BMB01. This decision is prompted by third-party product obsolescence and our commitment to introducing new, advanced solutions to enhance our customer service.

In place of the BMB01, Zenitel will be introducing the next generation BMB02 as a direct replacement. We want to reassure you that this news does not necessitate immediate action or imply a need to upgrade to the latest hardware. The BMB02 hardware is fully compatible with the BMB01, offering both fit and function, ensuring seamless interoperability and backward compatibility. This provides you with complete flexibility and addresses any concerns regarding stock handling and spares. Additionally, the new variant offers a reduction in overall depth, improved accessibility, and enhanced visibility of indication LEDs.

Beginning in Q3 2024, the introduction of the BMB02 will complement the last time buy supply of our existing BMB01 stock. Once the stock is depleted, existing orders for the BMB01 will be fulfilled with the BMB02. We will be in touch with the relevant parties soon to update the necessary paperwork accordingly.

Please note that we will continue to repair and support BMB01 products in accordance with our warranty policies, and pricing between the models remains the same.

Your business is of utmost importance to us, and we remain committed to delivering the latest technology to meet your PAVA application requirements. Our team of engineers, account managers, and representatives are available to assist you with any further questions you may have.

In the meantime, we appreciate your cooperation and look forward to continuing to serve your business needs.

### Your Feedback

If you have any questions related to this bulletin, please contact your local Zenitel sales representative. We look forward to further developing our cooperation in 2024 and are grateful for your continued business and support.

Zenitel BU Onshore Product and Marketing team

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